

#### WHITE LABEL VIRTUAL TRADING APPLICATIONS

CASE STUDY

# Customer Acquisition & Engagement

Launch your own branded financial simulation platform to attract new customers and engage your current ones.

## Horizons ETFs Case Study

Horizons is one of Canada's leading ETF financial providers. They offer innovative exchange traded fund products for both institutional and retail investors alike.

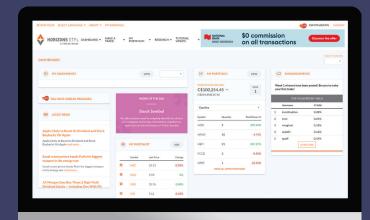
### What were they looking for?

To create a Canadian financial educational event that focused on the appropriateness of ETFs in an investor's portfolio. Key goals of the project were to intuitively build brand awareness, familiarity and "Top of Mind" brand awareness by hosting a turnkey stock market competition. They also wanted to increase brand awareness among women, and to educate Canadian investors about home grown financial market products in a zero-risk environment.

### How did StockTrak help them accomplish their goals?

StockTrak advised Horizons to host a stock market challenge with weekly and monthly winners to encourage high participation levels. They collected key demographic metrics such as portfolio size, brokerage firm rank, and advisory service provider, to better understand their target audience. This was a first of its kind project in Canada, where they also were the first to merge social media into a stock market challenge.







- Turnkey solution provided by StockTrak.
- Fully branded for Horizons and their partners.
- Customized registration fields to better understand their users.
- Integrated social media feeds and messaging.
- Dropdown pre-populated portfolios for ETF products.
- Customer service and technical support.
- Private exchange of Horizons and all other Canadian ETF providers
- Personalized reports provided weekly, monthly, and overall.

#### Was it a success?

The Biggest Winner Competition has helped Horizons become a dominant financial products provider in their market. 2023 will be their 12<sup>th</sup> year hosting the challenge!

### Great Customer Relationships Start Here

You can capture essential demographic and psychographic information in the registration flow and communicate with your audience as they use the platform. You can also direct customers to your website from within our platform, providing an easy way to convert leads into customers.



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|-----------------------------|------------------------------|---|-------------------|
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| 100 SHA                     | RES                          |   |                   |
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| Market                      | \$0.00                       | Goo   | od for Day 🗸      |
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#### Interactive Chart For AAPL

Bid/Ask 160.35 / 160.37 159.12 - 161.61 38,931,290 Day's Range Day's Volume Industry Electronic Technology Chart Tech. Analysis (+)1m 30m 1h D ~ 11 🗰 🖌 🕂 🔐 165.00 160.98 155 00 150.00 145.00 140.00 135.00 77 37.45M ø Feb

### Real-time Virtual Trading Contests

Our Real-Time Virtual Trading Simulation provides your customers with an immersive experience of the stock market.

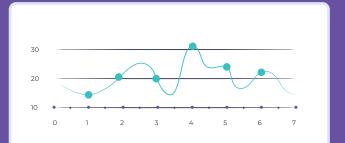
Your customers can practice trading while investing in US stocks, bonds, mutual funds and more!

Helping them build their confidence in investing, while they develop their skills in a fun and safe way.

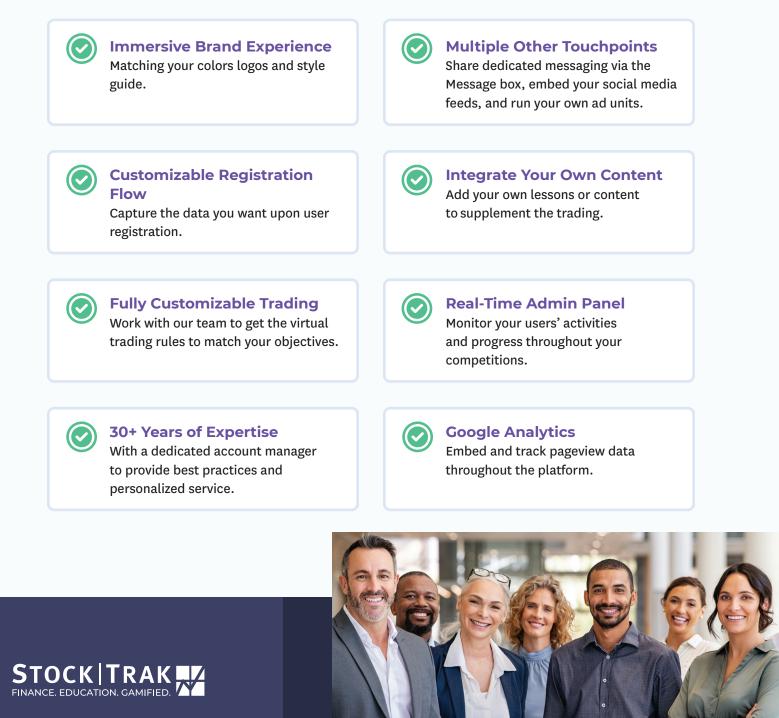


#### Access to Engagement Analytics Reporting

Our platform's default is Google Analytics but we will integrate with any analytics you use to monitor your customer's behavior on your financial simulation platform.



## We offer the following features and services to maximize the success of your financial education site:



With a StockTrak branded site, you can be sure your customers will have the best and most comprehensive financial simulation experience.

We look forward to helping you reach your customer acquisition and engagement goals.

### Contact us today to start your journey!

visit our website
StockTrak.com

**CALL US** 1 514 871-2222 EMAIL US sales@StockTrak.com